

# Alireza Mojahedi Nasab (MBA) 2008

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## Curriculum Vitae “CV”

### Contact Information

**Work address:**

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### Summery Statement

**1971**

- Birth in Tehran – Iran (19.09.1971)
- Father's profession: Doctorate of Pharmacology, managing Director of Azarlab Co ([www.azarlab.com](http://www.azarlab.com)) (producer of medical equipments products)
- Mother's profession: Doctorate of Nursing and Midwifery.

**2008**

- Master in business administration (MBA) - Tehran
- Sales Director of BadrSun Electric co. (Exclusive agency of Moulinex, Krups and Toshiba products in Iran)
- CEO of Radan Tahrir Company
- More than 14 years experience in management and lecturing in filed of management and publish different articles in management and marketing journals.

### Education and Activities

**1989** - High school diploma in field of science 1989 Tabriz -Iran.

**1996** - Bachelor of Science in Field of Industrial Management - Azad University in Tabriz

**2007** - Master of Business Administration (MBA), Tehran University Faculty of Industrial Management Institute (IMI)

Activities and work experiences

**1993 - 1994** Operation and sales management of Caspian Air Lines (Azerbaijan – Iran)  
**1995** - till today, Adviser of Azarlab company (producer of medical equipments) - Tehran – Iran  
**1996 - 1997** Sells manager of Miran Tahrir Company (Exclusive agent of Lyra Co. Products in Iran)  
**1997** - till today, Establishd Radan Tahrir company (producer of computer papers [www.radantahrir.com](http://www.radantahrir.com)) CEO and Managing director of Radan Tahrir company.  
**2002** - till today, Establish and Managing Director of Radan Tahrir Publication.  
**2001** - till today, Consular in structure, systems and electronic commerce and content management of web sites in web site designing and developing companies.  
**2002** - till today, Consular in field of management, products management, marketing management, quality and improvement management, systems management and service management for many companies  
**Mar 2008** - till today, Sales Director of Badrsun Electric Co.(Exclusive agency of Moulinex, Krups and Toshiba products)

Consular and specialist in fields of:

- Business Administration and Business Architecture
- Leadership, strategic management, systems management
- Marketing: Marketing management, marketing strategies, brand management distributing management, pricing and selling, service management, products and quality management, customer relation managements.
- Organizational quality management: adviser and auditor of ISO 9000, official examiner of EFQM, structure and process designing
- Service management and service process designing
- Systems Thinking trainer
- E-business and E-commerce
- Author and publisher of different management articles in different journals

The Presents and Awards

**2008** - The best selected article in second Six Sigma international conference about the significance of systems thinking in quality management. Tehran - Iran  
**2008** - Statue Award of Sigma in second Six Sigma International Congress - Iran  
**2004** - Letter of commendation in fifth quality Management International congress. Tehran – Iran.  
**2006** - Selected Workshop of System thinking in first Six Sigma International congress. Tehran – Iran  
**2001** - Introduction in Abrar News paper as the entrepreneur. Iran  
**2001** - Letter of commendation from Iran Standard Organization regarding organizing Copy papers in Iran.

Certificates and Activities

**2007** - Selected company in first the best Iranian brands award  
**2005** - Certificate of the best customer satisfaction TQCS300  
The Award winner company for many international trophies

**2003** - Candidate for first Iranian National Quality Award.  
**2001** - Certificate of ISO 9001-2000.  
**2001** - The Letter of commendation from Mashhad paper exhibition as the best participant - Mashhad – Iran.  
**2000** - certificate of ISO 9002-1994

The memberships	<ul style="list-style-type: none"> <li>• Member of Iran Management association</li> <li>• Member of Iran Quality management association</li> <li>• Member of Iran Consular management association</li> <li>• Member of Iran management club</li> <li>• Member of America quality managements association</li> <li>• Member of America Marketing associations</li> <li>• Member of The America Quality management association</li> <li>• Member of The Asia and Pasific Quality management organization</li> <li>• Member of The America System Dynamics association</li> </ul>
Researches and scientific Studies	<ul style="list-style-type: none"> <li>• Out sourcing model – Master thesis 2007 - Tehran - Iran</li> <li>• Evaluation of marketing and distributing network - 2002 - Iran</li> <li>• Tiredness of stuff and employees - 1996 - Iran</li> <li>• The problems of Iranian industrials – Bachelor thesis 1996 - Iran</li> <li>• Storekeeping system and its management 1995 - Iran</li> </ul>
Publishes and books	<ul style="list-style-type: none"> <li>• Price and pricing methods (Printed)</li> <li>• Outsourcing model (Under printing)</li> <li>• The pricing, All about price and pricing (Under printing)</li> <li>• Market segmentation (Under writing)</li> <li>• B2B - Electronic marketing (Under translating)</li> </ul>
Speaker in Congresses	<p><b>2008</b> - Second international Six Sigma congress, Tehran - Iran  <b>2008</b> - First national CRM Seminar – Tehran – Iran  <b>2007</b> - First service management seminar ( services after sealing) – Tehran –Iran  <b>2007</b> - the Eighth quality management international conference – Tehran – Iran  <b>2006</b> - First problem solving and strategic in management international congress – Tehran – Iran.  <b>2006</b> - first Six Sigma International Congress , Tehran – Iran  <b>2006</b> - The Seventh quality management international congress – Tehran – Iran  <b>2001</b> - Electronic marketing and activity of Radan Tahrir in this market, Tehran – Iran</p>
The Scientific courses and workshops which done	<ul style="list-style-type: none"> <li>• Price and pricing</li> <li>• System Thinking</li> <li>• Service Management</li> <li>• Marketing Management</li> <li>• Business Management</li> </ul>
Language speaking	<ul style="list-style-type: none"> <li>▪ Persian</li> <li>▪ Azari</li> </ul>

- Turkish
- English